RESERVATIONS ACTIVITY REPORT Executive Summary

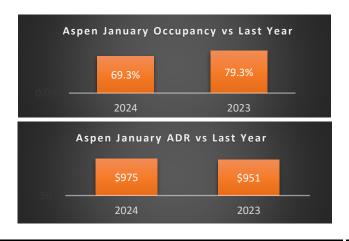






Destination: Aspen & Snowmass

Period: Bookings as of January 31, 2024





Aspen				Snowmass			
January Performance			Year over	January Performance			Year over Year
	2024	2023	Year % Diff		2024	2023	% Diff
Paid Occupancy	69.3%	79.3%	-12.7%	Paid Occupancy	72.0%	73.1%	-1.4%
ADR	\$975	\$951	2.4%	ADR	\$733	\$678	8.1%
RevPar	\$675	\$755	-10.6%	RevPar	\$528	\$495	6.6%
Paid & Unpaid Occupancy	69.9%	80.5%	-13.2%	Paid & Unpaid Occupancy	78.2%	82.3%	-5.0%
Booking Pace	6.7%	9.7%	-31.5%	Booking Pace	4.3%	5.1%	-14.4%
Next Month Performance (February)			Year over	Next Month Performance (February)			Year over Year
	2024	2023	Year % Diff		2024	2023	% Diff
Paid Occupancy	69.5%	74.0%	-6.1%	Paid Occupancy	71.6%	73.1%	-2.0%
Winter Season to Date (May-Oct)			Year over	Winter Season to Date (May-Oct)			Year over Year
	2023/24	2022/23	Year % Diff		2023/24	2022/23	% Diff
Paid Occupancy	50.8%	56.6%	-10.3%	Paid Occupancy	50.8%	51.8%	-2.1%
ADR	\$971	\$976	-0.5%	ADR	\$690	\$661	4.3%
RevPar	\$493	\$552	-10.7%	RevPar	\$350	\$343	2.2%

Aspen & Snowmass Combined							
Paid Occupancy			Year over				
	2023	2022	Year % Diff				
January Performance	71.6%	76.1%	-6.0%				
Next Month Performance (February)	70.9%	73.5%	-3.6%				
Winter Season to Date (May-Oct)	51.2%	54.2%	-5.6%				

